Dr. E. E. Pratt Discusses Development and Maintenance of Foreign Trade.

URGES THAT TRAINED MEN BE PLACED IN SERVICE

Bureau Chief Asserts That War in Europe Causes Decided Change in Commercial Situation.

Far-sighted commercial preparedness Is the only thing which will save to the country that which it has gained as a result of the European conflict, according to the annual report of Dr. E. E. Pratt, chief of the bureau of for
Developing the Markets.

Granny led the way and Reddy followed meekly behind her. To tell the lowed meekly behind her. To tell the which is open would be to file a petituth Reddy hadn't the least idea that they would have a chance to catch Quacker, because Quacker kept out in excise board and determine whether or E. E. Pratt, chief of the bureau of forforeign trade. The first is declared to

foreign trade. The first is declared to be that of finance and the second that of training men for the work.

"The financing of our foreign trade." the report says, "and, in fact, by far the larger part of the financing of the world's trade, has hitherto been done through London. During the last hundred years London has been the world's financial market. She has held her position not because of prestige merely, but because the nations of the world needed an international clearing house and London supplied that. At the same time London became the clearing house chiefly because she supplied a large part of the capital needed for public improvements and large private enterprises.

"The Linited States never has taken."

prises.
"The United States never has taken any large part in financing foreign trade because of the comparatively small part of that business carried on here and because also of the unfamiliarity of many of our bankers with the methods of international finance. Nor farity of many of our bankers with the methods of international finance. Nor has the United States taken any large part in supplying capital to other countries. On account of more profitable investments at home we have chosen to invest here rather than abroad. This also has been true because of our position as a debtor nation, but probably also to a considerable degree because of a 'mental debtor-nation attitude' on the part of our financiers.

PROPOSED MOTOR TAX

WATCHED

The sale of the water and there has a safe from them as if they were a thousand makes and there has a safe from them as if they were a thousand makes and there has a safe from them as if they were a thousand willingly started willingly

Needs Careful Consideration.

Neith reference to the recommendation of the world, and if Reddy could have thought she led the way to the Big River be five have to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River be five world as she led the way to the Big River than this, documents containing often the most confidential facts of our meritage of the most confidential facts of our meritage of the chants and manufacturers have been open to the scrutiny of our competitors, "It has been a rare sight to see letters of credit or bills of exchange drawn in dollars. Usually the American merican has done his business in pounds sterling, often paying the cost of contraction. The inauguration of branch may be some cogent reasons why banks obviates the necessity of this practice and makes it possible to do

or the loan."

Dr. Fratt emphasizes the need for trained men to handle foreign trade problems and urges their education along special lines. Schools and colleges so far have seemed unwilling to see the need, he says, or if they do have failed to give the thorough instruction because.

see the need, he says, or if they do have failed to give the thorough instruction necessary.

Commercial preparedness advocated by Dr. Pratt would foresee that war profits are not permanent and that at the end of the war new markets must be sought by American business.

"It is possible," he says, "that when the war and the immediate readjustment to follow are concluded a large part of our present exports will cease to flow to Europe. It is probable that Europe will be unprepared to resumble purchases from the United States on a scale as large as before the war. Moreover, the sales that will be made will be probably largely on credit for a considerable time. It would seem, therefore, to be the part of prudence for us to distribute ours trade so widely over the world's markets that the cessation of our business with Europe will be proportionately less important."

The war has demonstrated, says Dr.

At the session yesterday afternoon Acting Supervising Architect James A. Wetmore told of co-operation between the office and field forces, and expressed the hope that this would be even more striking in the present year.

Senator Lewis commended the intent and purposes of the society and spoke of the construction of a certain post office in his home state that was superintended by a member of the society and proved to be one of the really wonderful buildings of illinois.

The Star will be glad to have its attention called to any misleading or untrue statement, if such should

appear at any time in any advertisement in its col-

Readers are requested to assist in protecting themselves and legitimate adwhich the country passed during the period immediately after war's outbreak. "It is not too much to say that the United States experienced the severest financial strain in her history during that period," he declares.

Urges Definite Policy.

Dr. Pratt urges a definite foreign ommercial policy by the United States This, he says, is gradually "taking shape under a wise and careful admin istration. American investments abroad are being encouraged. But, after all,

commercial dependence on Europe and to establish ourselves commercially independent. This desire finds expression in the public interest in international affairs and in our own foreign polarity for the Big River at the water ran too swift to freeze. You see, the day before Reddy had discovered Quacker the Wild Duck swimming about the results of the District and the Anti-Sadion League to determine what further steps, if any, are to be taken, the in-

Developing the Markets.

eign and domestic commerce of the at this particularly critical moment in partment of Commerce, made public the development of our foreign trade Two grave problems, he said, to extend this privilege by definite enactment or interpretation to manufac-turers desirous of combining with other manufacturers for the development of

CALLS CONFERENCE ON PROPOSED MOTOR TAX

Street, the paying the cost of constants. The membership of the committee on transportation is any thousands of the preferred in the money marketing of the control of some of the committee.

"We can never hope to realize the reality be prizes in foreign trade and maintains and to foreign enter of the prizes. The big prizes in foreign trade and process." W. L. Beale, Colley W. Bell, W. Word, the prizes in foreign trade and glaging of canals.

"We can never hope to realize the really big prizes in foreign trade and decks and digging of canals.

"We can never hope to realize the prizes. The big prizes in foreign trade and decks and digging of canals.

"We can never hope to realize the prizes. The big prizes in foreign trade and disconting the prizes in foreign trade and decks and digging of canals.

"We can never hope to realize the prizes. The big prizes in foreign trade and process of large proportions, the building of the prizes. The big prizes in foreign trade and prizes in foreign trade are public and private development of hurbows and docks and digging of canals.

New countries generally are poor.

New countries generally are poor. The membership of the committee.

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New countries generally are poor. The country that wants the business may thousands of our citizens, and the prizes in foreign trade are public and private development of hurbows and docks and digging of canals.

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New countries generally are poor. The prizes in the

Delegates to National Convention Also Witness Demonstrations by Trade Representatives Today.

Talks and demonstrations by representatives of manufacturers of building supplies and the reading and discussion of technical papers dealing with various phases of federal building occupied the attention of the delegates to the seventh annual convention of the Society of Constructors of Federal Buildings, meeting at the New Ebbitt. Tonight the entire male contingent of the office of the supervising architect of the Treasury will be the guests of the society at an informal entertain ment at the Playhouse, 1814 N street

Mr. Redfield's Speaking Program.

Secretary Redfield will leave the city onight for New York, where he is scheduled to speak tomorrow night be-fore the Industrial Group Society for Ethical Culture. The following day he will be in Providence, R. I., where he will speak before the Turk's Head Club, and Saturday he will speak at Boston before the Textile Club of Lowell, Mass.

Granny and Reddy Fox Go

the continuing of a foreign commercial policy is not so much dependent on officers of the government as on the American public—on public opinion—and the American public is just awaking to a realization of the situation.

"Questioning as to the value and utility of foreign trade is gradually giving way to enlightened study and exploitation. Those who only a short time ago were apt to declare that domestic markets were large enough are chasing under restraints of temporary handicaps in developing foreign markets.

"Altogether, the Business community and the public desire to shake off our commercial dependence on Europe and the public desire to shake off our commercial dependence on Europe and commercial dep



O REDDY STOLE BEHIND THE

Those who spoke included Miss Mabel
T. La Rue, department supreme commander of the Women's Benefit Association of the Maccabees; D. W. Gall, department supreme commander of the Maccabees of the District, and Com-mander D. E. Clarke of Metropolitan mander D. E. Claire of Metropolican Tent, No. 12. Plano solos were given by Miss Mary Cockerille and Miss Isa-bell Smith. Vocal solos were sung by Harold R. Smith.

To Speak Before Missourians. Representative L. C. Dyer is schediled to speak at a meeting of the Mis- public. souri Society Saturday evening at 8 o'clock at Rauscher's. A musical and literary program also is to be given.

CIVIL PROCEEDINGS MAY FOLLOW COURT RULING FOLLOW COURT RULING

Validity of Certain Liquor Licenses May Be Tested in Fur-

Reddy had discovered Quacker the Wild Duck swimming about there and now they were on their way to try to catch him. much-talked-of probability.

excise board and determine whether or not certain licenses were granted illegally.

The Metropolitan Club case was selected as a test case, the corporation counsel's office having made plans for prosecution in Police Court of a number of liquor dealers on the ground that they are operating under licenses granted illegally by the excise board.

When the Police Court decided in favor of the Metropolitan Club prosecution of the other cases was abanction of the other cases was abanctive to the service of the court of the court decided.

favor of the Metropolitan Club prose-cution of the other cases was aban-doned, pending decision of the Court of Appeals.

The excise board has received two applications for transfer of liquor licenses. F. J. Stanton has asked that his license at 1205 Wisconsin avenue northwest be issued to M. J. Harney, while Annie E. Hohmann has requested permission to transfer her wholesale license, at 1037 5th street northwest, to George Nesline.

WOULD LET U. S. OFFICERS JUDGE BARALONG CASE

LONDON, January 5.- A British of-"Sir Edward Grey, secretary for for-BUSHES, AND THIS TIME IT WAS eign affairs, has answered the com-GRANNY WHO CRINNED AS SHE plaint by the Germans through the American embassies regarding the de-

southwest, with \$400, and the southeast, with \$300. The total expenditure was \$54,246 less than the amount authorized in November.

To Explain What's Wrong. Peter W. Collins of Massachusetts announced to speak on "What's Wrong With the World" Sunday evening at 8 clock at the New National Theater, under the auspices of the Knights of Columbus. The lecture is free to the

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standard and have been perfected by over

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50 years of experience. A. F. Bornot Bro. Co. 1429 F Street N.W.

WAR OFFICIALLY REPORTED.

BELGIAN STATEMENT.

PARIS, January 5:

fter a quiet night the artillery battle was resumed with violence in the sectors of Dixmude and Drei Grachten. During the morning, to the north of Steenstraete, there was a fight with grenades, which resulted

MONTENEGRIN STATEMENT.

PARIS, January 5: -The following Montetegrin official statement has been received here: lanuary 2 there was an artillery duel along the north front. On the east front, toward Mojkovac, the enemy made brisk attacks on our position lasting throughout the day, but these

were repulsed.

Toward Berane the fighting was less violent. In the direction of DechaniPlaya we have retaken the position of Bogievac, from which we drawe the enemy, who suffered sewere less.

In the other front there have been artillery duels tillery duels.

TURKISH STATEMENT. ONSTANTINOPLE, January 4, via

London, January 5: on the Irak front all attempts by de tachments of the enemy near Aligerbi to come to the assistance of the army at Kut-el-Amara failed. on the Caucasus front there have been

intermittent artillery combats. On the Dardanelles front, the nights of January 2 and 3, one of the enemy torpedo boats fired several shells in the direction of Ari Burnu, and then withdrew. Near Seddul Baltr our ar withdrew. Near Seddul Balw our artillery bombarded the enemy's positions at a camp between Seddul Bahr and Tekke Burnu. The same night our positions were bombarded by one of their cruisers, ard the next day by two. Both bombardments were unsuccessful. One cruiser was struck twice by our artillery. In the afternoon the enemy's artillery suddenly began a bombardment of our center and left wing. Our artillery suenced the enemy's fire, destroyed a considerable portion of his trenches and hampered his transport service.

In the forenoon our coast batteries bombarded for a short time the landing places at Seddul Bahr and Tekke Burnu, forcing transports to leave the landing places and starting a fire nearby.

GERMAN STATEMENT.

RUSSIAN STATEMENT. PETROGRAD, January 4, via London

the Germans tried to cross the Dvina in the region of Elisenhoie, but were thrown back by our fire. We put to flight Germans wearing white coals who attempted to approach our trenches in the region of the Tsar grad station.

n the region of Czartorysk the enemy n the region of Czartorysk the enemy was driven from the wood between Koshukinovka and Podcherevitchi station. In the region of the middle Stripa our troops, having crossed the line of wire entanglements, occupied enemy trenches to the east of the village of Biglavintze and took by storm an isolated fortified enemy work.

Northeast of Czernowitz we occupied ortheast or Czernowitz we obtobach line of trenches and repulsed by the concentrated fire of our artillery en-emy counter attacks, the enemy sus-taining heavy losses. In the Caucasus the situation is un-

AUSTRIAN STATEMENT. BERLIN, January 5:

The latest Austrian statement received here says:

The battle in east Galicia is continuing. The Russians continue unsuc cessfully their attempts to break through our lines near Toporoutz Bitter hand-to-hand fighting took place in destroyed trenches near Hegehaus, east of Rarinczle, where

Trench morth of Dolle. Three Italian counter attacks were repulsed.

An Austrian official communication coming by way of London says:

Italian theafer: In the south Tyrol and on the front of the Dolomites there has been artillery fighting. Our airman dropped bombs on the hostile slopes at Ala: The village of Malborgeth was again bombarded by heavy guns. In the Flitsch basin and the Krn region the Italian artillery has again been active. Yesterdays morning our troops captured a form morning our troops captured a fay morning our troops captured a

In Artois our artillery inflicted consid-

erable loss upon groups of the enemy's workmen in the sector of The-

out a heavy bombandment against German troops observed in the sub-

Expeditionary corps of the Darda-nelles: Artillery fire has been less active. During the days of January 2 and 3 there have been no events of importance.

No official German statement was re ceived today. The latest one reads: The official statement from the war of-

TO STANDARDIZE FIRST AID.

Board Meets Today to Outline Course of Its Activities.

Its labors bearing a most important relation to preparedness for war as the 13th Infantry Regiment again well as expected to be of immense distinguished itself. distinguished itself.
Russian attacks northeast of Okna and against the bridgehead at Uscaleo and northeast of Buczacz likewise failed. The Russian losses were appalling. In the district, ten kilometers broad, the bodies of 2,300 Russians were counted. The number of prisoners made northeast of Buczacz reached 800.

Gen. Boehm-Ermolli's troops on the

reached 800.

Gen. Boehm-Ermolli's troops on the upper Ikwa shot down a Russian aeroplane and made its occupants, two officers, prisoners.

On the Italian front Austro-Hungarian artillery shelled the enemy's sheds in Alax.

An Austro-Hungarian troop captured a methods as determined.

Cor. 7th and K

1914-1916 Penna. Avenue.



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Side Button Boots;
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white stitched or piped;
"English" Laced Boots;
Patent "Baby Doll" LowHeel Boots; Patent or Dull, Kid or Cloth-top Boots. Simply because we bought part of them much below priceand because the others, selected from our regular stocks, have some sizes missingthey're offered at.....

A Hit From the Start!

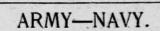
These new 10-inch High Laced "HUSSAR BOOTS," with collar and banded top. Covered

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nore because colored kids are scarce



Artillery.
The following changes in the Coast Artillery Corps are ordered:
Capt. John T. Geary, from staff duty in the coast defenses of San Francisco to the 57th Company.
Capt. Charles A. Clark, from the 57th Company to coast defenses of San Francisco

First Lieut. Robert E. Guthrie, coas

Lieut. W. S. McClintic, from Washing-

ton to Pennsylvania. worth, from Petrel to Delaware. Chief Boatswain Michael Higgins, from recruiting station and coal depot, San Diego, Cal., to Prometheus and

Maumee.

Gunner Erich Richter, to naval mag

IF DANGER THREATENS

With Record of Forty-Two Battles, Speaks Against Preparedness.

Representative Sherwood of Ohio, who fought in forty-two battles of the civil war, left the army a general, and

German troops observed in the suburbs of Roye.

In the Vosges an effective fire was directed against the enemy's works in the region of Balschwiller. To the northwest of Altkirch the enemy's trenches have been demolished and a munitions depot was blown up.

No important event occurred during the course of the night. Last evening our artillery destroyed in the outskirts of Andechy, in the region of Roye, a house which had served as a shelter for machine guns.

Army of the east: Certain Bulgarian detachments have pillaged villages on the Greek frontier. Upon our front nothing noteworthy has taken place.

Nevel Orders

First Lieut. Robert E. Guthrie, coast defenses of San Francisco.

First Lieut. Edward L. Kelly, coast defenses of Long Island sound.

First Lieut. Joseph M. Cummins, 18th Infantry, is relieved from duty at the Infantry, is ready to enlist again if danger threatens the country, yesterday spoke in the House against preparedness.

Leave of absence for two months are granted Maj. Charles Young, 10th Cavally, 4th Cavally,

Mr. Sherwood believes the standing army might well be reduced to 50,000 men. He referred to the war college as a pet institution of Col. Roosevelt. He told the House that the people back home were against the entire preparedness plan and that letters being received by members reflected this. He said the munition makers were back of the plan.

The official statement from the war office today says there were no important developments yesterday on any
of the fronts.

Last night's German statement reads:
Western front: A large mine was expioded north of the La Bassee-Bethune road, with complete success. A
fighting trench, reserve trenches and
a communication trench of the enemy were blown in. The surviving
occupants attempted to escape by
flight, but were caught by the fire of
our rifles and machine guns.
A surprise attack made over a wide
front took the occupants of the
trenches by surprise, and they in
part sought safety by flight. On the
remainder of the front there were
no events of importance.

During the shelling of Luiterbach, in
Alsace, by the French on New Year
day, when the people were leaving

A surprise attack made over a
supply to navy yard, Philadelphia, Pa.

Naval Movements.

The Wadsworth arrived at Boston
January 4, the Uncas at New Orleans
January 3, the Texas at Tompkinsville
January 4, the Sylph at Washington
January 4, the Proteus at Mare Island
January

Alsace, by the French on New Year day, when the people were leaving church, one girl was killed and a woman and three children were injured.

Eastern front: At various places the Russians continued, with the same lack of success as heretofore, their attacks with patrols and other small detachments of troops.

Balkan front: There is noihing to report.

January 4, the Sylph at Washington January 4, the Proteus at Mare Island January 4, the Peoria at New Orleans January 3, the Nicholson at New York navy yard January 4, the Moltana at Guacanayabo January 4, the Melville at Newport January 4, the Melville at Newport January 4, the Melville at Newport January 4, the Lebanon at Sewall point January 4, the Jason at Philadelphia January 4, the Goldsbor-leign affairs committee.

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